

IUCAB SPEAKERS LIST

Netherlands



Mr. Paul HOLTROP
SECRETARY GENERAL VNHI



MEMBER OF NAMED BY:	VNHI – Verbond van Nederlandse Handelsagenten en Importeurs De Lairessestraat 131 – 135, 1075 HJ Amsterdam - NL E info@vnhi.nl
TOPIC(S):	Legal Aspects of the Commercial Agents - Exclusivity - Obligations agent/principal - Goodwill Start as an Agent - Practical/legal aspects of the commercial agent. This lecture can be given together with an agent, the professional Agent or Distributor? - (Legal) differences between the agent and distributor.
LANGUAGES:	Dutch, English
EXPENSES – PAID BY:	Inviting organization
TRAVEL	Flight or railway 1. Class
HOTEL	4 stars or equal
COSTS PER DIEM	€ 100,- per day
SPEAKER'S FEE	For IUCAB organizations: on request For NON-IUCAB organizations: on request
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